



## Telecom Egypt and Huawei North Africa sign MoU to provide public cloud services

**Barcelona, 25 February 2019:** Telecom Egypt and Huawei North Africa announce the signing of a MoU that sets the ground for a strategic partnership to provide public cloud services in Egypt and the surrounding region. The agreement comes in line with Telecom Egypt's plans to support and contribute to Egypt's digital transformation initiative and the vision of turning Egypt into a digital hub. As companies globally adopt cloud services as a fundamental step to the digital transformation, Telecom Egypt is committed to keeping pace with technological advancements to build a cloud platform that effectively caters to the needs of enterprise and government customers.

### **Adel Hamed, Telecom Egypt's Managing Director and Chief Executive Officer said:**

"This cloud services agreement is the first of its kind for Telecom Egypt and it represents a leap forward towards digital transformation that will enhance the digital ecosystem in Egypt and the region. We aim to seize all the opportunities, in collaboration with tech giants like Huawei, to contribute to national and regional development and create new revenue streams. We are looking to become a provider of comprehensive services in the field of IT offering innovative services development, internet of things and cloud based solutions to a wide range of customers."

### **Eric Liu, Vice President of Huawei North Africa region said:**

"We are delighted to partner with Telecom Egypt in the field of cloud computing given that the two companies have had a very strong and successful relationship over the years. Through this MoU, we seek to strengthen this partnership and support Telecom Egypt's digital transformation strategy."

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### **About Huawei**

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes.

At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward. We have more than 180,000 employees, and we operate in more than 170 countries and regions. Founded in 1987, Huawei is a private company fully owned by its employees.

For more information, please visit Huawei online at [www.huawei.com](http://www.huawei.com)

### **About Telecom Egypt**

Telecom Egypt is the first total telecom operator in Egypt providing all telecom services to its customers including fixed and mobile voice and data services. Telecom Egypt has a long history serving Egyptian customers for over 160 years maintaining a leadership position in the Egyptian telecom market by offering its enterprise and consumer customers the most advanced technology, reliable infrastructure solutions and the widest network of submarine cables. Aside from its mobile operation "WE", the company owns a 45% stake in Vodafone Egypt. Telecom Egypt's shares and GDRs (Ticker: ETEL.CA; TEEG.LN) are traded on The Egyptian Exchange and the London Stock Exchange. Please refer to Telecom Egypt's full financial disclosure on [ir.te.eg](http://ir.te.eg)

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